

Message Text

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PAGE 01 STATE 272107

13

ORIGIN AF-08

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, SOCI, EAID, TSPA, NI

SUBJECT: NEW CAPITAL: SOCIO-ECONOMIC PLANNERS

REF: A) LAGOS 12298, B) LAGOS 12002

1. AF/W CONTACTED CARL HOUSE, DIRECTOR OF ECONOMIC AND FINANCIAL ANALYSIS FOR ROUSE COMPANY, WHO SAID HE WAS IN LAGOS OCTOBER 23-26 AT INVITATION OF CDA'S EBONG. EBONG APPARENTLY OBTAINED FIRM'S NAME FROM INSTITUTE OF PUBLIC ADMINISTRATION DURING CDA'S VISIT TO WASHINGTON JUNE 1976, AND SUBSEQUENTLY VISITED FIRM IN COLUMBIA, MARYLAND. HOUSE SAID HE INFORMED EMBOFF CLEW OF RESULTS OF VISIT IN NOTE LEFT AT EMBASSY BEFORE DEPARTURE. IN SHORT, HOUSE CLAIMS EBONG VIEWS ROUSE HAS IMPORTANT ROLE TO PLAY AS SOCIO/ECONOMIC PLANNER CONSULTANT TO CDA'S EXECUTIVE STAFF. IN ADDITION TO SOCIO/ECONOMIC PLANNER, EBONG SEEKING FILL MASTER PLANNER AND PROGRAMMING ENGINEER POSITIONS AS PRIMARY CONSULTANTS. DEPARTMENT ASSUMES MASTER PLANNER WILL BE SELECTED FROM AMONG 18 FIRMS OR GROUPS REFERRED TO IN REFTEL B. THUS U.S. FIRMS APPEAR TO BE UNDER ACTIVE

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PAGE 02 STATE 272107

CONSIDERATION FOR AT LEAST TWO, AND POSSIBLY THREE, OF

TOP CDA CONSULTANCY POSITION OPENINGS WHICH, IF OBTAINED, SHOULD AUGUR WELL FOR EVENTUAL CONTRACTS AND SALES OF AMERICAN PRODUCTS AND SERVICES.

2.FYI-HOUSE SAID HE HEARD RUMOR THAT MASTER PLANNING POSITION IS QUOTE SLATED UNQUOTE TO GO TO OSCAR NEIMEYER, A BRAZILIAN FIRM ON LIST DISCUSSED PARA ONE, REFTEL B.

3. EBONG VISIT: REQUEST EMBASSY PROVIDE OUTLINE EBONG ITINERARY FOR U.S. VISIT LATE NOVEMBER. SPECIFICALLY WISH TO KNOW IF EBONG WILLING TO MEET WITH U.S. FIRMS THAT MAY EXPRESS INTEREST DISCUSSING PARTICIPATION IN CAPITAL PROJECTS WITH HIM. KISSINGER

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